



COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #080124
Entitled

OEM Vehicle Parts and Supplies

The following advertisement was placed June 13, 2024, on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, The New York State Contract Reporter www.nyscr.ny.gov, June 13, 2024 and June 20, 2024 in *USA Today* and *The Oklahoman*, June 14, 2024 in South Carolina’s *The State*, Utah’s *The Deseret News*, and June 16, 2024 in *The Salt Lake Tribune*:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for OEM Vehicle Parts and Supplies to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [\[https://proportal.sourcewell-mn.gov\]](https://proportal.sourcewell-mn.gov). Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than August 1, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

Allegiance Trucks, LLC	Lotak, LLC
American AI Logistics	Lowe Automotive
Argo USA	Lubecore International
AutoNation Ford Memphis	Mac Tools
B & I TRUCK PARTS INC	MAXIM TRANSPORTATION SERVICES, INC.
BBB Industries, LLC	Mega Technical Holdings, Ltd.
Brigade Electronics, Inc.	Mission Ford of Dearborn Sales, Inc.
Broadway Ford Truck Sales, Inc.	Model 1 Commercial Vehicles, Inc.
Bruckner's Truck and Equipment	Myers Automotive Group
Campbell Freightliner, LLC	Navistar, Inc. dba Fleet Charge
CleanSpray USA, LLC	Neopart Transit, LLC

D & R Electronics, Ltd.	One Nation Distribution, LLC
D&W Diesel, Inc.	Overland Custom Coach (2007), Inc.
Diamond International Trucks, Ltd.	Paccar Parts (PACCAR, Inc.)
Digital Video Group	Packer Norris Parts
Dobbs Ford, Inc.	PAI Holdco, Inc. dba Parts Authority, LLC
Dobson Turf Management DBA DTM Powersports	Patriot Industrial
Edmonton Motors, Ltd. o/a as Wolfe Cadillac	PNW Diverse Solutions, LLC
Elliott Auto Supply Co., Inc. dba Factory Motor Parts	Puente Hills Ford
Enders and Associates, Inc.	PWXPress
Fire & Safety Services, Ltd.	Quantum International Services, Ltd.
Ford Customer Service Division	Quantum Lift Corp.
Ford Motor Company	Ray O'Herron Company, Inc.
FRED BEANS PARTS, INC.	REJ California Group, Inc. dba Brock's Trailers
FS.com, Inc.	Safety-Kleen Systems, Inc.
Gator Pump, Inc,	SARAT FORD SALES
General Motors ACDelco	Simex Defence, Inc.
Genuine Parts Company dba NAPA Auto Parts	South Bay Ford Lincoln, Inc.
Glover International	Southern Equipment Sales & Service, Inc.
Golden Supply, Inc.	SRM - Kodiak America
Goodwill Integrated Solutions	STEP ONE AUTOMOTIVE
Harty Enterprises, Inc.	TerriCorp, Inc. dba Kingsburg Truck Center
Highway Maintenance Solutions, LLC	Vander Haags, Inc.
Ice Glen Holdings, Inc.	Waev, Inc.
IVS, Inc.	WECSYS, LLC
Jasper Engine Exchange	Wills Chevrolet Buick GMC, Ltd.
Johns Storage	Wire Works
Kalmar USA	Xos Fleet, Inc.
Kenworth Truck Company, Division of PACCAR, Inc.	

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on August 1, 2024, at 4:30 pm CT. Proposals were received from the following:

- Bruckner's Truck and Equipment
- Campbell Freightliner, LLC
- CleanSpray USA, LLC
- Edmonton Motors, Ltd. o/a as Wolfe Cadillac
- Elliott Auto Supply Co., Inc. dba Factory Motor Parts
- Ford Motor Company
- General Motors ACDelco
- Model 1 Commercial Vehicles, Inc.
- Navistar, Inc. dba Fleet Charge
- Neopart Transit, LLC

Paccar Parts (PACCAR, Inc.)
PAI Holdco, Inc. dba Parts Authority, LLC
REJ California Group, Inc. dba Brock's Trailers
TerriCorp, Inc. dba Kingsburg Truck Center
WECSYS, LLC

Proposals were reviewed by the Proposal Evaluation Committee:

Carol Jackson, Procurement Analyst
Mari Vielma, Procurement Analyst
Neva Crawford, Procurement Analyst
Scott Dobereiner, NIGP-CPP, CPPO, Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that the products and services offered in the proposal responses from CleanSpray USA, LLC, REJ California Group, Inc., and TerriCorp, Inc., fall outside of the Requested Equipment, Products, or Services of the RFP. All other proposals were found to meet the scope and mandatory submittal requirements and were evaluated.

Ford Motor Company, is a manufacturer of passenger cars and trucks, along with parts that has been in business for well over 120 years. They offer over 290,000 SKUs. Participating entities can be served by a dealer network of over 2900 dealerships as well as distributors across the United States. Pricing offered is competitive and includes strong discounts.

General Motors AC Delco, Inc. can provide a large inventory of GM and non-GM vehicle maintenance, repair, collision, and powertrain parts to Sourcewell's participating entities. Their 100-year history along with their 2500 dealers and 2100 distributor locations allow them to serve all areas of the United States. They offer a favorable discount on their list pricing.

Navistar Inc., has been building and selling buses and trucks for over 100 years. Navistar operates more than 600 dealer locations along with 7 distribution centers across the United States and Canada. Participating entity will have access to their Fleet Charge portal which gives them access to invoices and custom reporting capabilities. Attractive discounts are available to Sourcewell Participating Entities.

Paccar Parts (PACCAR, Inc.), Inc. has a history of over 100 years and can provide sales and service to Sourcewell's participating agencies. They offer over 1.4 million commercial parts available in all areas through their network of 13 distribution centers, 957 dealer locations across the United States and Canada, and an online parts counter available 24/7/365. They offer an online tool Online Parts Counter allowing entities to utilize the tool from anywhere and anytime. Paccar, Inc. offers a substantial discount on their list pricing.

PAI Holdco, Inc., established in 1973, operates 229 locations across 21 states to serve Sourcewell participating entities. Their online portal allows customers to look up parts, order parts, see alternatives along with pricing, download invoices, credits and statements, along with descriptions, measurements and diagrams. They are offering solid discounts are to Sourcewell Participating Entities.

For these reasons, the Sourcewell Proposal Evaluation Committee recommends award of Sourcewell Contract #080124 to:

Ford Motor Company	#080124-FMC
General Motors ACDelco	#080124-GNL
Navistar Inc.	#080124-NVS
Paccar Parts (PACCAR, Inc.)	#080124-PCP
PAI Holdco, Inc. dba Parts Authority, LLC	#080124-PAH

The preceding recommendations were approved on November 1, 2024.

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Carol Jackson
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Carol Jackson, Procurement Analyst

Signed by:
Mari Vielma
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Mari Vielma, Procurement Analyst

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Neva Crawford
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Scott Dobreiner, NIGP-CPP, CPPO, Procurement Analyst

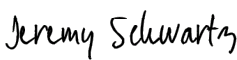
STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #080124** for **OEM Vehicle Parts and Supplies**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

Signed by:


Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP
Sourcewell Chief Procurement Officer